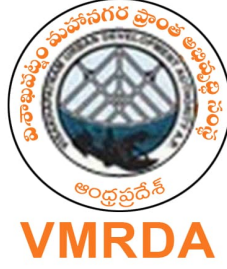


EXPRESSION OF INTEREST



VISAKHAPATNAM METROPOLITAN REGION DEVELOPMENT AUTHORITY

INVITES EOI PROPOSALS FROM AGENCIES

FOR

Establishment of Tourism Projects viz-

1. **Dinosaur Amusement Park**
2. **Five Seasons Theme Park**
3. **Water World**
4. **Wax Museum/POP Museum**
5. **Geodesic Dome/Bubble Tents**
6. **Glass Skywalk & Adventure Activities**
7. **Hop-On, Hop Off City Tour Buses**
8. **Amphitheatre Activities**
9. **Revolving Restaurant**
10. **Hot Air Balloon Rides**

Visakhapatnam Metropolitan Region Development Authority

9th Floor, Udyog Bhavan, Siripuram Junction,

Visakhapatnam- 530003

E- Mail ID: [mcmrda@gmail.com](mailto:mcvmrda@gmail.com)

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DISCLAIMER

The information contained in this EOI document or subsequently provided to applicants, whether verbally or in documentary or any other form by or on behalf of the **Visakhapatnam Metropolitan Region Development Authority (VMRDA/The Authority)** or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement or an offer by The Authority to the prospective applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by The Authority in relation to the Agency.

Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

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The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the Agency and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever and cancel the entire selection/bidding process

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for

submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

| SUBMISSION OF EOI | | |
|--------------------------|------------------------------------|---|
| 1 | Title for Expression of Interest | : Establishment of Tourism projects at, Visakhapatnam, Andhra Pradesh. |
| 2 | Download of EOI Documents | : Complete EOI documents can be downloaded from the Website: www.vmrda.gov.in (From downloading start date- EOI Schedule) |
| 3 | Mode of sending the EOI Documents: | : EOI Submission: EOI shall be submitted in envelopes clearly marked for “Establishment of Tourism projects at, Visakhapatnam, Andhra Pradesh” in person/courier/registered post on or before last date of submission of EOI. Address for submission of EOI: Visakhapatnam Metropolitan Region Development Authority 9 th Floor, Udyog Bhavan, Siripuram Jn., Visakhapatnam - 530003, AP |
| 4 | EOI Validity | : 90 Days |
| 5 | Joint Venture | : Not Applicable |
| 6 | Last date of submission of EOI | : Please refer 'Calendar of Events/EOI Schedule' |
| 7 | Address for Communication | : To, The Metropolitan Commissioner Visakhapatnam Metropolitan Region Development Authority (VMRDA) Udyog Bhavan Complex, 3 rd floor Siripuram Junction, Visakhapatnam-530003 |

Note: Visakhapatnam Metropolitan Region Development Authority (VMRDA) reserves the rights to accept / reject any of the EOI applications, without assigning any reasons thereof.

Date:

Seal and Signature of the Agencies

Place: VMRDA

CALENDER OF EVENTS/EOI SCHEDULE

| S.NO | EVENT | DATE |
|------|--|---|
| 1 | EOI Applications Downloading Start Date | <u>16-09-2022</u> |
| 2 | Last Date For Sending Pre EOI Queries (2 weeks) | <u>29-09-2022</u> |
| 3 | Last Date For Submitting EOI Applications (30 days from Publication) | <u>17-10-2022</u> |
| 4 | Date of opening of the EOI Applications | <u>17-10-2022</u> |
| 5 | Date of presentation by the Applicants to the Authority | <u>From 20-10-2022 to 22-10-2022 onwards and shall be intimated through mail</u> |

PROCESSING FEES

A non-refundable processing fee of Rs. 50,000/- (Rupees Fifty Thousand Only) in the form of Online payment in favour of Metropolitan Commissioner, VMRDA has to be submitted along with the EOI application.

Applications received without or with inadequate EOI processing fee shall be liable to get rejected.

INTRODUCTION

Visakhapatnam, described as the City of Destiny, is a destination of global tourism on the east coast of India. The untiring and the continuous efforts of the Visakhapatnam Metropolitan Region Development Authority (VMRDA) has transformed the port city in to a tourist paradise with rich eco-environs and must-see destinations. VMRDA is a pioneer in carving natural beauties in the form of tourist spots. It has developed and promoted tourism globally. Some of the projects of VMRDA are Kailasagiri- Circular Train, Ropeway, Telugu Museum, Kursura Submarine Museum, Hill Top Road, Thotlakonda, Sandram Lahiri/Lahiri-the Sailing Cruise, Visakha-Bheemili Beach road and parks such as VMRDA Park, VMRDA Children's Arena, Vaisakhi Jala Udyanavanam, Tenneti Park, MGM Park, VMRDA Health Arena, TU-142 Aircraft Museum, Sea Harrier Museum, and YSR Central Park etc.

VMRDA has initiated various plans and programmes for sustainable development of healthy environment in its limits. Preservation and promotion of eco-balance, water resources, watershed management, plantation activities, popular education programmes on environmental protection etc. are some of the activities.

This document defines the purpose of Expression of Interest (EOI) from the interested agencies and describes the project requirement and conditions. It clearly sets out the selection criteria and process.

1. **Background:** Visakhapatnam Metropolitan Region Development Authority (VMRDA) invites EOI from Agencies experienced in undertaking tourism projects from conceptualization to implementation.

2. **Objectives of the Invitation for Expression of Interest:** VMRDA's objective is to further boost the tourism potential in Visakhapatnam by inviting Expression of Interest from the agencies with similar experience to establish, promote, construct, setup, manage, maintain, certain proposed tourism related projects at Visakhapatnam, such as
 - o Dinosaur Amusement Park
 - o Five Seasons Theme Park
 - o Water World
 - o Wax Museum/POP Museum
 - o Geodesic Dome/Bubble Tents
 - o Glass Skywalk & Adventure Activities
 - o Hop-On, Hop Off City Tour Buses
 - o Amphitheatre Activities
 - o Revolving Restaurant
 - o Hot Air Balloon Rides

Also VMRDA aims to select and appoint agencies, based only on merit, through proper process and selection criteria set out below. A panel of Experts / Committee shall be formed by VMRDA to oversee the selection process.

Broad Role of Agencies:

The Agencies shall be well conversant with activities of establishing the theme projects. The structure for establishing projects in the specified location shall be created by the agencies on PPP mode. The appropriate agencies shall be financially capable in building projects and uphold the theme as well as the essence of the project in a sustainable manner.

The agencies would also be responsible for operation & maintenance of proposed structure for the said theme projects within the prescribed period, as decided by VMRDA at the time of finalisation of agencies. Any statutory approvals necessary for establishing the projects shall be borne by the agencies in coordination with VMRDA. Further, the agencies shall be responsible for landscaping of the prescribed location along with the execution of the finalised project

About the projects:

VMRDA has envisaged following theme projects to be executed in Visakhapatnam city. Illustrative write up of the said theme projects are as follows:

PROJECTS

1. DINOSAUR AMUSEMENT PARK

1. Dinosaurs are pre-historic reptiles that have lived on earth from about 245 million years ago to the present. Modern birds are kind of dinosaurs because they share a common ancestor with non-avian dinosaurs.
2. The Dinosaur Park is an amusing base for science education. The dinosaur park would have large, stationary/sensory (automated) dinosaurs giving us a glimpse of the fossil remains of a pre-historic era and one has to be taken through a vehicle (electric vehicle/toy train/boat ride) around the park. Apart from the different exhibits of the dinosaurs, the park should also create a harmonious ecological environment.
3. The park can have exhibit/exhibits in a symbolic building (museum of dinosaurs) from the following geologic time period:
 - Triassic (251-201 million years ago)
 - Jurassic (201-145 million years ago)
 - Cretaceous (145-66 million years ago), the most famous of all extinct dinosaurs, the mighty T Rex or Tyrannosaurus
 - Cenozoic (66 million years ago to present day)
4. The park needs to have different kinds of amusements for tourists to enjoy themselves and all of them have to be related to the dinosaur theme, which includes roller coasters, aquatic attractions (water rides), car rides, souvenir shops, dining etc. Other forms of entertainment like the augmented reality/VR rides related to the dinosaur theme or light show/musical fountain, theme hotel can also be set up

Reference Image:



2. FIVE SEASONS THEME PARK

1. TRANSPARENT OR GLASS BOTTOM BOAT RUNS ON A WATER CHANNEL THROUGH 5 SEASONS
 - SPRING
 - SUMMER
 - MONSOON
 - AUTUMN
 - WINTER

2. TRANSPARENT / GLASS BOTTOM BOATS



3. BENEATH THE WATER

Underwater Environment:

- Artificial Reef
- Plants
- Fishes
- Turtle Sculptures
- Frogs
- Octopus



4. FIRST SEASON- SPRING

- Spring refers to ideas of rebirth, rejuvenation, renewal, resurrection & regrowth.
- https://www.youtube.com/watch?v=pZVdQLn_E5w
(Blooming of flowers- Trees & flowers can be automated to bloom, bees and butterflies start buzzing around)
- Migration of birds (above the boat, with chirping sounds)
- Animals become active after hibernation (squirrels & rabbits running around)





5. SECOND SEASON- SUMMER

- Temperature increases automatically, as we pass through spring, giving a look and feel of the season (Bright setting)
- Tiger comes to the forest pond to drink water, exhibits of deer and other animals grazing, a sudden roar is heard and all animals run around (all automated)
- Automated crocodile rises above the water in front of the boat
- On the other side, wave pool with turtles on the beach, dolphins jumping in the water





6. THIRD SEASON-MONSOON

- Automated showers/rain on both the sides
- Monkey jumping from tree to tree
- Peacock dancing in the rain, a rainbow will be seen
- Earthworms coming out of the ground, sprouts rising above (can use spotlights to highlight the event)





7. FOURTH SEASON- AUTUMN

- Autumn reflects the nature of slowing and shutting down
- Automatic shedding of plants and fruits by the trees
- Explaining the concept of hibernation (audio visual representation)
- Birds migrating back to warmer climates (flying above the boat head)





8. FIFTH SEASON: WINTER

- Automated temperature decrease (as we move from the previous season)
- Artificial Snowflakes and Snow on both the sides
- How Snow protects soil, acts as a source of nitrogen and is a seed propagator
- Polar bear in the snow and penguins sliding on the frozen ground





9. Summary of Seasons Park

- The five season's theme park is being designed to study about nature and its natural occurrences.
- It's fun to experience the phenomena yet at the same time learn about the seasons thereby helping us understand the passage of time and the changes in the nature, which will help us in adapting better, and being in a symbiotic relationship with nature and it's beings

10. Educational Park:

Audios on:

- Solar power
- Rain harvesting
- A life without plastics
- Melting of ice caps

Along with the background music of rain forest, rustling of leaves, wind etc. will make it more interesting apart from being educative

3. WATER WORLD

1. Water World theme parks are best to beat the heat of the coastal city of Visakhapatnam. How about spending the summers under the sun while escaping the heat? Head to the Water World!
2. The water parks provide sheer joy and ensures a day full of fun and frolic to one and all by offering options of twisting, turning, splish-splashing or merely floating in the waters.
3. The park needs to have various risk-free rides like:
 - The Lazy River
 - The Wave Pool
 - The Water Fall
 - The Rain Dance
 - Free Fall Slides
 - Boomerang
 - Spray Guns
 - Pendulums
 - Spiral Slides
 - Swimming Pool
4. Apart from the rides, the park can also have 3D,4D, 5D Virtual rides, musical fountains, laser shows, boating, dining (café/restaurants) and any other form of entertainment that's related to the theme.
5. A separate kid's area/arena for under the age of 5, is a must. All safety precautions need to be taken to avoid any accidents.

Reference Images:



4. WAX MUSEUM/POP MUSEUM

1. A wax museum, also known as wax works usually consists of a collection of wax sculptures representing famous people from history and contemporary personalities exhibited in lifelike poses, wearing real clothes
2. The idea of the wax museum here is to, present larger than life sized famous monuments of heritage and cultural importance like the seven wonders of the ancient world or the seven wonders of the new world.
3. Yet better, it can be the monuments of INDIA or Andhra Pradesh, specifically.
4. Examples of Sculptures:
 - Belum Caves
 - Undavalli Caves
 - Gandikota
 - Borra Caves
 - Lepakshi Temple
 - Tirupati Temple
 - Godavari Bridge
 - The Lighthouses
 - Nagarjuna Sagar Dam

A place or two can be picked from each state of Andhra Pradesh

5. An enclosed/ an outdoor space, which can be travelled by walk or an electric vehicle.

Reference Images:



5. GEODESIC DOME/BUBBLE TENTS

1. A geodesic dome is a hemispherical thin-shell structure (lattice-shell) based on a geodesic polyhedron. The triangular elements of the dome are structurally rigid and distribute the structural stress throughout the structure, making geodesic domes able to withstand very heavy loads for their size.
2. Geodesic domes are used as a fusion of glamour and camping called glamping, a way to authentically experience the most awe- inspiring locales around the world
3. Can be used as a café/ stay or any other recreational activity such as sports, theatres, greenhouses, exhibition halls, children's play arena etc, on roof-tops/on the beaches.
4. Goal is to make the place for activities or eco stay camping experience comfortable and luxurious while protecting nature
5. Reference Images:

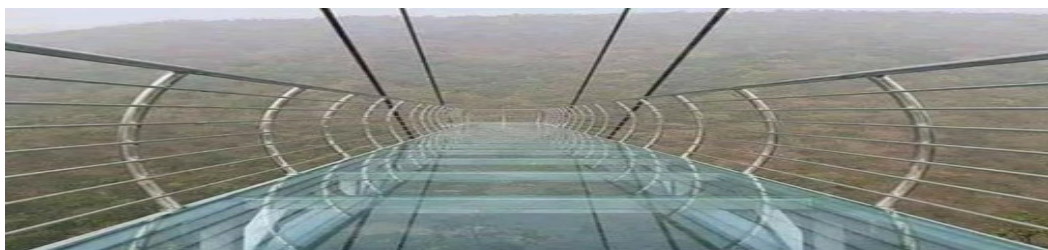


6. GLASS SKYWALK & ADVENTURE ACTIVITIES

1. A glass skywalk intended to be a horseshoe-shaped or a straight lined cantilever bridge with a glass walkway
2. The project proposal is to have a glass skywalk along the traverse of vertical hill cliff overlooking the ocean. Visakhapatnam has a beach line stretch of 40 Kms having adjacent hills along.
3. The project will attract tourists to have a view of the beautiful Bay of Bengal, from the hill apart from the view of the 'City of Destiny'
4. Adventure activities can be taken up next to the Skywalk. Activities like zip-liners/zip-swings, rope-courses, trampolines, Burma Bridge, valley crossing, sky jump, sky ladders etc.

5. Apart from the above activities, various other adventure activities can be taken up such as, parallel ropes, commando net, archery challenge, paint ball arena, target shooting, rock climbing, rappelling, tarzan swing, jummaring etc.

Reference Images:



7. HOP ON HOP OFF BUS

1. Hop-On, Hop Off or HOHO buses are a convenient and hassle-free way to see all the top attractions in the city of Visakhapatnam
2. Boarding the bus from any of the designated stops, one can hop off at the attraction they want to visit, and simply hop back on the next bus when they wish to continue. Or one may also choose to sit on the bus for the entire loop and enjoy panoramic views of the city.
3. The proposal is for an open air tourist bus/closed air-conditioned bus, dedicated for tourist spots exclusively. Such Tour Bus may be facilitated by the agencies exclusively to make the visitors travel conveniently and go around all the locations.
4. The buses will follow a specific route with stops close to major city tourist attractions with a tourist map of the city which consists of list of the places intended to travel by

the tourist bus and a tour pass, with pick-up & drop mentioned. Places that can be included all along the beach road are:

- Sea Harrier Museum
- TU-142 Aircraft Museum
- INS Kursura Submarine
- Vishaka Museum-Maritime Museum & Archaeology Museum
- Matsyadarshini Aquarium
- Victory at Sea War Memorial
- MGM Park
- VMRDA Park
- Tenneti Park
- Lumbini Park
- Kailasagiri Hills-Telugu Museum, Circular Train & Ropeway
- YSR Central Park
- Thotakondla
- Rama Naidu Studios
- Simhachalam Temple

5. A well-read person/guide in the bus to take the travelers around or audio presentations.

Reference Image of a Double Decker Hop-On, Hop-Off City Tour Bus



8. AMPHITHEATRE ACTIVITIES

1. An organisation which can conduct daily shows (laser shows/puppet shows/folk dances) in the amphitheatres of the VMRDA parks or VMRDA's Children's Arena depicting the rich and cultural legacy of the state of Andhra Pradesh, dedicated to
 - Art & Culture- Kuchipudi, VilasiniNatyam, Andhra Natyam, Bhamakalpam, Veerاناتyam, Dappu,Tappeta Gullu, Lambadi, Dhimsa, Kolattam& Butta Bommalu
 - Food of Andhra Pradesh- Open air cookery shows
 - Airing of Wildlife documentaries on a projector
 - Star gazing
 - Laser shows on divine pilgrimage and about enchanting festivals of the state, top religious places in the state
 - Laser shows on unsung freedom fighters of the state

- Shows on how the city evolved etc.

2. Reference images:



9. REVOLVING RESTAURANT

1. An eating space, which rests atop a broad circular revolving platform that operates as a large turntable
2. The building remains stationary, while diners are carried around
3. Revolves between 1-3 times per hour & enables the diners to enjoy panoramic views of the city
4. Revolving restaurant atop a clock tower
5. Reference Image:



10. HOT AIR BALLOON RIDES

1. A hot air balloon is a lighter-than-air aircraft consisting of a bag, called an envelope, which contains heated air. Suspended beneath is a gondola or wicker basket, which carries passengers
2. Hot air ballooning is the activity of flying hot air balloons. Attractive aspects of ballooning include the exceptional quiet (except when the propane burners are firing), the lack of a feeling of movement, and the bird's-eye view.
3. Hot air balloon rides can be a good venue for entertaining spectators. It gives an amazing view of the city
4. Tethering of hot air balloons can be done-balloons are flown while tied to the ground with ropes (tethers). This enables quick rides to many passengers, instead of long rides drifting with the wind away from the event with one load of passengers

5. Reference Images:



SUBMISSION OF EOI, ELIGIBILITY AND EVALUATION PARAMETERS

1. Submission of EOI

The Expression of Interest (EOI) is to be submitted in the manner prescribed below: - All information as detailed below is to be submitted in 2 hard copies in separately sealed envelopes

- Online payment Receipt
- Applicant's Signed EOI
- Covering Letter
- Organisation Details
- Experience Details
- Consortium Details
- Financial Details
- Non-Blacklisting Certificate

- Any other information/detail that agency wants to submit

EOI Documents have been hosted on the website www.vmrda.gov.in and may be downloaded from the website.

The applicants are expected to examine all instructions, forms, terms and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI documents in every respect will be at the applicant's risk and may result in rejection of the proposal

2. Pre-Qualification Criteria (Eligibility Criteria)

Following will be the minimum pre-qualification criteria. Each eligible consultant/organization should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

Minimum eligibility criteria for Expert Organization/ Agency are as under:

I. Eligibility Criteria: - The bidder should have firm/Company/ under Indian Law, (registration certificate to be attached)

II. The firm shall have technical, academic and financial capabilities as below.

a) Experience: - The firm/agency should have a minimum of 1 year experience in conceptualization/planning/content development/designing/curatorial work for such theme projects at National/International/State level and must have accomplished at least one such project with Central /State Govt/ Private(Experience/completion certificate should be attached). Only completed works will be considered for experience.

b) Financial: - The organization/agency should have: -

1. PAN/GST registration (certificate should be attached)

2. Annual average turnover at least 1 Cr over last 3 years (FY 2019-20, 2020-21, and 2021-22) or and 50% of the project cost proposed, whichever is more. (Audited copy of balance sheet & copy of certificate issued by CA with UDIN should be enclosed)

c. Project Team:

The organization should have team either on board or on consulting basis (for team members on board, certificate of organization should be attached and / or for consulting members, affidavit from members should be enclosed). Qualification & experience certificates must be enclosed.

3. Expert Committee

The Expert Committee will be formed by the organisation and presentations have to be made before the committee. The evaluation of proposals& its marking will be done by the committee according to the marking criteria as given in the table below. Finally, qualified agencies/organisations (obtaining 60 marks or more) will be recommended for approval of empanelment by VMRDA

4. Evaluation Criteria and Method of Evaluation

a) Screening of EOIs shall be carried out as per eligibility conditions (pre-qualification criteria) mentioned in this document and based on verification of testimonials submitted.

b) EOI will be evaluated for empanelment of organization inter alia based on their past experience of handling similar type of project, strength of their man power, financial strength of firm and presentation to the selection committee whose decision will be final.

c) After approval, Letter of Empanelment (LOE) will be issued in the favour of the selected agency. After empanelment, concerned organization/agency will be eligible for submitting their proposal, when requested for proposal by the organisation, for providing the services towards the tourism projects

5. Evaluation Parameters

The first step for VMRDA is to call the conceptual model of the said projects from the agencies who will be submitting the EOI for the said theme projects. VMRDA's Expert Committee/Panel, amongst the applications submitted, will choose the most sustainable and the best model, for each project taking into consideration, the existence of the organisation, experience, turnover, project team, project cost and finally presentation by the organisation. Evaluation of Proposals: The marking will be done for proposals qualified in the eligibility criteria (pre-qualification criteria) by the expert committee/panel.

| S.No | Parameters | Marking Criteria | Max Marks |
|-------------|---|--|------------------|
| 1 | Organisational Existence: Organisation/Individual having minimum 5 years of existence/experience. | Existence: -Less than 1 year 0 marks. Above 1 year for every block of 2 years 2 marks (maximum 10 marks) | 10 |
| 2 | Experience: - Projects experience related to such similar projects(Successfully completed with Government organizations/Private) | Up to 1 project 6 Marks and For every additional project 2 marks each (Maximum 10 Marks) | 10 |
| 3 | Turn Over: - Marks will be provided on the basis of financial strength of the organization. (Minimum average turnover of 1 Cr. in last 3 financial Yrs. i.e. 2019-20,2020-21, 2021-22) | For Average Turnover from 1 Cr to 2 Cr. - 10 marks. For Average Turnover more than 2.0 Cr & up to 5.0 Cr - 12 marks For Average Turnover above 5.0 Cr.- 15 marks | 15 |
| 4 | Project Team: - marks will be provided on the basis of experience of team members of organization | Project Expert: For relevant experience more than 3 years & up to 5 year- 5 Marks Addition of 1 mark for every 2 years over 5 years (Maximum 10 Marks) | 10 |

| | | | |
|---|--|---|----|
| 5 | <u>Project Cost</u> – marks will be provided to the organization on the basis of the cost of relevant/similar project completed. | <p>Completed single project-cost up to 3 Cr. – 10 marks</p> <p>Completed single project-cost more than 3 Cr. & up to 5 Cr.- 15 marks</p> <p>Completed single project-cost more than 5 Cr. and above. 1 mark for additional project cost of Rs.1.00 Cr. over and above Rs.5.00 Cr. (Maximum 5 marks)</p> | 20 |
| 6 | <u>Presentation by organization</u> | <p>1. Past experience on preparation of centrally/ state funded projects-5 marks</p> <p>2. Specialized team and their expertise for conceptualization & planning of such similar projects in the state or the country -5 marks</p> <p>3. Approach & Methodology for developing tourism & showcasing VMRDA through theme based or such similar projects -10 marks</p> <p>4. Finance and funding –10 marks</p> <p>5. Project period – 5 marks</p> | 35 |

Note: Minimum qualifying marks - 60 Marks.

Relevant documents like Completion Certificates/Experience Certificate/Audited Balance Sheet/Registration Certificate should be attached as proof of parameters mentioned in Evaluation Criteria. If supporting document /proof is not attached for any of the criteria, zero marks will be provided for that criterion. The attached documents should be self-attested.

VMRDA aims to select agencies with a proven track record in providing high quality professional services in operation & maintenance of such tourism related projects. The selection process will lay emphasis on diverse capacities of the agencies related to landscaping, architecture, construction etc. and importance will also be given to the reputation and standing of the agencies within both commercial and professional domains.

RFP of the selected/best model is chosen at a later date by the committee constituted. During the RFP the agencies should have a portfolio of similar, successfully running business and selection process will focus on agencies past experience and ability to take up such projects. Deliverables will be decided at the time of awarding the assignment to the empanelled organization/agency, which will be part of agreement.

IMPORTANT INFORMATION FOR AGENCIES

1. Interested agencies can download the EOI documents from website www.vmrda.gov.in. Interested agencies are expected to examine carefully all instructions / information etc. Failure to comply with the requirement of documents shall be at the agencies own risk. Applications, which are not substantially responsive to the requirement of the EOI documents, will be rejected.
2. Interested agencies seeking clarifications on the EOI documents may notify VMRDA by email before last day of sending pre-EOI queries. Submission of queries with the subject line clearly stating "Queries / Request for Additional Information on Expression of Interest for certain proposed tourism related projects.

| S.No | Clause of EOI | Reference Page | Reference Clause | Query/Suggestion |
|------|---------------|----------------|------------------|------------------|
| | | | | |
| | | | | |

VMRDA shall endeavour to respond to the questions raised or clarifications sought by the AGENCIES. However, VMRDA reserves the right not to respond to any questions or provide any clarification, in its sole discretion & nothing in this clause shall be taken or read as compelling or requiring the VMRDA to respond to any question or to provide any clarification.

3. VMRDA may also on its own motion, if deemed necessary, issue interpretations and clarifications to all the agencies. All clarifications and interpretations issued by VMRDA shall be deemed to be part of the EOI. Verbal clarifications and information given by VMRDA or its employees or representative shall not in any way or manner be binding on the VMRDA.
4. VMRDA reserves the right, to express or otherwise, to take decisions, or use any discretion pursuant to their Terms and Conditions. The Expert Panel / Committee appointed by VMRDA shall be the final decision making authority for all decisions taken in the course of the selection process of best model of the above said projects submitted by agencies participating and the detailed RFP shall be called exclusive from the agencies at later date as per the best model selected.
5. All participating agencies shall go through detailed guidelines and shall agree to abide by the conditions mentioned in this document. Agencies participating in the selection process, would be deemed to have agreed in full, to these terms & conditions.
6. Any participating Agencies found to have provided false information at any point - before, during or after the selection process, shall be liable for immediate disqualification. Also, any participating agency failing to observe the terms & conditions shall be declared ineligible and shall be liable to immediate disqualification at any point during the selection process.
7. All agencies will be participating on their own initiative. VMRDA shall not reimburse any expenses incurred. By participating in the selection process, it is deemed that all participating agencies have indemnified VMRDA against any losses, expenses of any manner incurred by the participating agencies during the selection process whether tangible or

intangible, direct or indirect.

8. All information made available to VMRDA during the course of the selection process shall be considered as privileged information. VMRDA shall not use this information for any purpose other than the selection process. Information furnished in the EOI Document will be kept confidential.
9. VMRDA reserves the right to amend these guidelines at any time without giving prior notice. Additionally, VMRDA reserves the right to read “and” and “or” conjunctively or disjunctively to bring any instructions, statements within the scope of these terms and conditions.
10. Any Agencies which has been barred by the Central Government or any State Government or statutory authority or a Public Sector Undertaking, as the case may be, from participating in any study and the bar subsists as on the date of proposal, would not be eligible to submit a proposal either by itself or through its associate.
11. Proof for fulfilment of selection criteria mentioned in the EOI document should be submitted. If the application is submitted without valid documents, or is not in the prescribed formats, the application will be rejected. VMRDA reserves the right to accept or reject any application and to end the process and/or to reject all applications at any time without incurring any liability to the affected Agencies(s) or any obligation to inform the affected Agencies(s) or VMRDA reserves the right to cancel or suspend the selection process without citing any reasons for the same
12. No Agencies shall contact VMRDA on any matter related to its application after the time of submission of application, unless requested so in writing. Any effort by agencies to influence VMRDA in their decision in respect of evaluation will result in rejection of the application.
13. VMRDA reserves its right to call for clarifications / original of the supporting document for verification, as deemed fit and also to cross check for any details as furnished by the Agencies(s) from past – executed projects / Clients / Consultants etc.
14. All information has to be typed and submitted in the prescribed formats only and signed by authorized signatory with seal. Agencies should ensure that hard copy is without errors. Application duly filled with all the requisite information, supporting documents and covering letter duly signed by authorized representative/ signatory of the agencies shall be submitted in a sealed envelope by the time and date as specified in the notice.
15. Contact details for submission: All hard copy documents must reach the address stated below vide courier, registered post or hand delivery on or before the specified last date for submission of the applications, in the EOI schedule/calendar of events. Any delays leading to late or non-submission of EOI before the prescribed time and date will be the responsibility of the agencies and such submissions will not be accepted / opened.

CHECKLIST FOR SUBMISSION OF APPLICATION

| S.NO | ENCLOSURES TO THE EOI | STATUS (SUBMITTED/NOT SUBMITTED) | REMARKS |
|------|--|--|---------|
| 1 | DD OF RS 50,000/- IN FAVOUR OF METROPOLITAN COMMISSIONER, VMRDA (NON-REFUNDABLE) | | |
| 2 | EOI DOCUMENT SIGNED & SEALED BY AUTHORISED PERSON | | |
| 3 | COVERING LETTER FORM | | |
| 4 | ORGANISATION DETAILS FORM | | |
| 5 | EXPERIENCE DETAILS FORM | | |
| 6 | CONSORTIUM DETAILS FORM, IF APPLICABLE/IN CASE OF CONSORTIUM | | |
| 7 | FINANCIAL DETAILS FORM | | |
| 8 | NON-BLACKLISTING FORM | | |
| 9 | ANY OTHER DOCUMENT OR ADDITIONAL INFORMATION PROVIDED BY THE APPLICANT | | |

COVERING LETTER

(On applicants' letter head)

To,

The Metropolitan Commissioner
Visakhapatnam Metropolitan Region Development Authority
(VMRDA), 9th Floor, Udyog Bhavan Complex
Siripuram Junction, Visakhapatnam-530003
Andhra Pradesh

Sir,

Subject: Expression of Interest (EOI) for establishment of tourism projects.

With reference to your EOI Document dated 16-09-2022, I, the authorised signatory for our company, having examined all relevant documents and understood their contents, here by submit my unconditional EOI for selection for a certain project.

I acknowledge that the VMRDA will be relying on the information provided in the EOI and the documents accompanying the EOI, and it is hereby certified that all information provided in the EOI and in the forms are true and correct, nothing has been omitted which renders such information misleading; and all documents accompanying such EOI are true copies of their respective originals.

I hereby promise to make available any additional and necessary information to VMRDA which might be a pre-requisite to supplement or authenticate the EOI.

I also acknowledge the right of the organisation to reject my application without assigning any reason or otherwise and hereby waive my right to challenge the same on any account whatsoever.

I certify that, I have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on my part.

I hereby state that I have examined the EOI document and have no reservations towards it, neither have any conflict of interest.

I also declare that, have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in respect of any tender or 'Request for Proposal' issued by or any agreement entered into with the VMRDA or any other public sector enterprise or any government, Central or State; and I hereby

certify that I have taken steps to ensure that in conformity with the provisions of this EOI, no person acting for me or on my behalf will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.

I understand that you may cancel the Selection Process at any time and that you are neither bound to accept any EOI that you may receive nor to select the "Developer", without incurring any liability to the Applicants in accordance with the EOI document.

I certify that in regard to matters other than security and integrity of the country, I or any of our associates or any of my consortium members, have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory, which would cast a doubt on our ability to undertake the project or which relates to a grave offence that outrages the moral sense of the community.

I further certify that in regard to matters relating to security and integrity of the country, I or any of my associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law for any offence committed by me or any of the consortium members or by any of our associates.

I hereby waive any right or remedy which I may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the organisation in relation to the selection process w.r.t to the said projects.

I agree that the EOI is subject to the provisions of the EOI document. In no case shall I have any claim or right of whatsoever nature if the project is not awarded to me/us or our EOI is not opened or rejected.

I agree to keep this EOI valid for 30 days. I have studied EOI and all other documents carefully. I understand that I/We shall have no claim, right or title arising out of any documents or information provided to us by VMRDA or in respect of any matter arising out of or concerning or relating to the Selection Process.

I agree and undertake to abide by all the terms and conditions of the EOI Document. In witness thereof, I submit this EOI under and in accordance with the terms of the EOI Document.

Yours faithfully,

(Signature of the Authorized Signatory)

Name, Designation & Seal of the Applicant

Note: 'I', in case of a single person needs to be replaced with 'We' in case of a company/consortium.

ORGANISATION DETAILS

(Provide Enclosed Copies)

1. Name of the Organization:
 2. Legal status of the organization (Company/Society/Trust):
 3. Date of incorporation/commencement of business:
 4. Registration Number:
 5. Date of registration:
 6. GSTIN:
 7. PAN:
 8. TAN:
 9. Head Office Address:
 10. Address of Communication:
 11. Name, Designation and Contact details of authorized person:
 12. Financial Capability of the organization (Enclose CA Certificate & audited Balance sheet of the last 3 years)
 - Turnover for FY 2019-20, 2020-21, 2021-22
 - Net-worth (as on 31.03.2022)
 13. Number of years in sector of relevance:
 14. Whether having requisite license/ permit of competent authority to develop and operate such projects for tourism.
 15. Details of individual(s) who will serve as the point of contact/ communication within the company
- Name and Designation-:
Company-: (In case of Consortium)
Address, Telephone Number &E-mail Address-:

Signature of Authorized Person and seal

Name of the person, designation& firm name

NOTE – In case of Consortium, details of individual partners are to be furnished separately

EXPERIENCE DETAILS

| S.NO | PROJECT NAME, LOCATION&YEAR OF COMPLETION OF THE PROJECT | PROJECT AREA AND COST INCURRED TO COMPLETE/COMMENCE PROJECT |
|-------------|---|--|
| | | |
| | | |

Documents have to be enclosed as proof of experience. Project Completion Certificates issued by the concerned authorities / clients can be considered as documentary evidences. Only completed projects will be considered for evaluation.

CONSORTIUM DETAILS

(Signature of the Authorized Signatory of the Consortium Member/ Members)

Name of the Member/Members:

Designation of the Member/Members:

Seal of the Consortium Member/Members:

FINANCIAL DETAILS

Turnovers & Net Worth of the applicant/applicants for the last 3 FY, 2019-20, 2020-21 and 2021-22, certified by the auditor as per their latest audited balance sheet with

Signature of Authorized Signatory:

Name:

Designation:

Company:

Seal of the Applicant:

NON-BLACKLISTING CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

This is to certify that I/We..... (Name of the Agency) registered under the (Name of the Act) vide registration no.do hereby declare and confirm that we have neither been black-listed nor bankrupt by a Ministry/Department/Board/Corporation / Any other entity of the Central of State Government or by any quasi-government or any Public Sector Undertaking or any bank or any other entity till date.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Note: The declaration are to be furnished on the letter head of the organization.

LETTER OF EMPANELMENT

No..... Date:-.....

To,
.....
.....
.....

Subject: Regarding empanelment of your agency for establishment of tourism projects in Visakhapatnam in PPP model along with Visakhapatnam Metropolitan Region Development Authority.

Reference: EOI issued vide no..... datedfor empanelment of agencies for establishing of tourism projects with PPP model.

I am pleased to inform you that your agency has been empanelled for establishing of tourism projects in PPP model along with VMRDA

The terms & conditions will be as under:

1. The period of empanelment shall be 3 years, which can be extended further yearly on the basis of the performance & mutual consent.
2. The LOE is only for empanelment of agency, it is neither an offer nor a commitment. On the basis of requirement /work, the empanelled agency/organization may be asked to submit their proposal for specific works including financials.
3. If any information/document submitted with EOI for empanelment, are found false or incorrect at any stage, the empanelment will be liable for cancellation. No further representation or arguments will be entertained by VMRDA.
4. Separate EMD (refundable) shall be submitted by the organization at the time of award of work. The amount of EMD will be decided by the authority at the time of award of work.
5. VMRDA reserves the right to cancel empanelment of any organization without showing any reason thereof.

Yours faithfully,

Metropolitan Commissioner
Visakhapatnam Metropolitan Region
Development Authority
(VMRDA)

LETTER OF INVITATION FOR EXPRESSION OF INTEREST (EOI)

Visakhapatnam Metropolitan Region Development Authority
(VMRDA), 9th Floor, Udyog Bhavan Complex, Siripuram Junction
Visakhapatnam-530003, Andhra Pradesh

Lr.No:

Date:

Dear Sir/Madam,

Visakhapatnam Metropolitan Region Development Authority (VMRDA) in order to showcase different tourist related activities for tourists in the city, is planning to develop various themed tourism projects at different destinations of the city. Hence EOI for "Empanelment of agencies to establish tourism projects" is being floated by VMRDA

VMRDA invites sealed Expression of Interest (EOI) from agencies for 'empanelment of agencies for establishment of tourism projects'

The EOI Document containing the details of qualification criteria, submission requirements, brief objective, evaluation criteria etc. can be downloaded from the website www.vmrda.gov.in

Last date for submission of EOI is 17-10-2022 at 4:00 PM

Sealed envelope marked to the captioned address, containing EOI and a non-refundable fee of Rs.5, 000/- (Including GST) by way of DD in favour of "Metropolitan Commissioner, VMRDA" may be submitted mentioning "EOI for Empanelment of Agencies for establishment of tourism projects at Visakhapatnam on the top cover.

The Metropolitan Commissioner
Visakhapatnam Metropolitan Region Development Authority
(VMRDA), 9th Floor, Udyog Bhavan Complex, Siripuram Junction
Visakhapatnam-530003, Andhra Pradesh

| S.NO | EVENT | DATE |
|-------------|---|---|
| 1 | EOI Applications Downloading Start Date | 16-09-2022 |
| 2 | Last Date For Sending Pre EOI Queries | 29-09-2022 |
| 3 | Last Date For Submitting EOI Applications | 17-10-2022 04.00 PM |
| 4 | Date of opening of the EOI Applications | 17-10-2022 05.00 PM |
| 5 | Date of presentation by the Applicants to the Authority | <u>From 20-10-2022 to 22-10-2022 onwards and shall be intimated through mail</u> |

Yours faithfully,

Metropolitan Commissioner
Visakhapatnam Metropolitan Region

Development Authority
(VMRDA)

#ApprovedDate#

#ApprovedByPost#